

Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

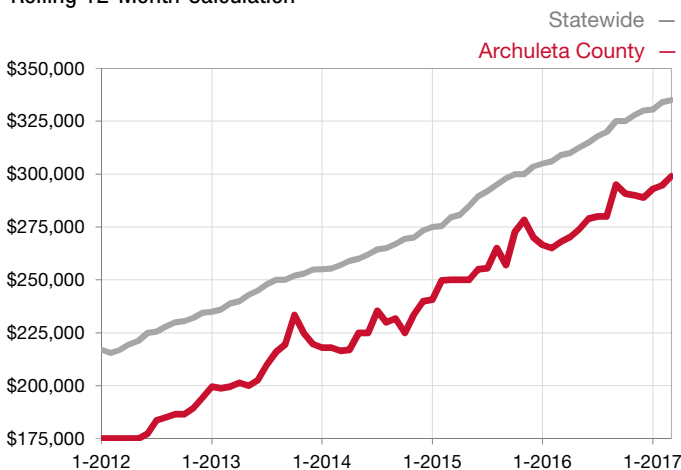
Single Family	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Key Metrics						
New Listings	69	68	- 1.4%	127	129	+ 1.6%
Sold Listings	23	23	0.0%	58	69	+ 19.0%
Median Sales Price*	\$261,500	\$320,000	+ 22.4%	\$241,250	\$320,000	+ 32.6%
Average Sales Price*	\$232,122	\$388,557	+ 67.4%	\$268,534	\$354,467	+ 32.0%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	96.3%	96.2%	- 0.1%
Days on Market Until Sale	159	158	- 0.6%	154	193	+ 25.3%
Inventory of Homes for Sale	241	183	- 24.1%	--	--	--
Months Supply of Inventory	8.6	5.8	- 32.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Key Metrics						
New Listings	13	10	- 23.1%	21	20	- 4.8%
Sold Listings	2	5	+ 150.0%	7	18	+ 157.1%
Median Sales Price*	\$166,500	\$165,500	- 0.6%	\$163,000	\$162,000	- 0.6%
Average Sales Price*	\$166,500	\$174,100	+ 4.6%	\$194,936	\$193,994	- 0.5%
Percent of List Price Received*	98.1%	96.6%	- 1.5%	96.1%	97.4%	+ 1.4%
Days on Market Until Sale	32	117	+ 265.6%	137	125	- 8.8%
Inventory of Homes for Sale	39	24	- 38.5%	--	--	--
Months Supply of Inventory	6.7	3.1	- 53.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

